

**IMPORTANT NOTE**

1. Interested students are advised to read full notice
2. Registration link is given at bottom of notice. Last Date of Registration is Tomorrow, 29 April 2022 before 10.00 AM .

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**Company: -** **Just Dial Ltd.**  
**Date: -** 30/04/2022  
**Reporting Time: -** 10.00 A.M. (SHARP)  
**Venue: -** MIT (Civil Auditorium), Ujjain

Just Dial is hiring for Sales & Marketing Profile.

**Profile No 01:-** BDE (Business Development Executive-Field job)

**Responsibility of BDE:**

• Candidates will be responsible to meet client on field and close deals. • Leads will be provided. • Fresher graduate with excellent communication skills should can be considered.

**Profile No 02:-** CIC/ Field Sales-(Certified Internet Consultant- Field based job).

**Responsibility of CIC:**

• Need to do cold calls and generate leads. • Candidates will be responsible to meet client on field and close deals. • Need to onboard new clients. • Fresher graduate with excellent communication skills should can be considered

**Skill Set Needed for BOTH THE ABOVE PROFILES :-**

- Go getter attitude
- Basic knowledge of methods involved in promoting, and selling products or services.
- Outbound calling or sales experience would be an added advantage.
- Good Convincing Skills
- Basic Computer Knowledge
- English and Regional Language

**Salary: -** They will be paid salary between Rs 17,000/- to Rs 19,000 CTC (all inclusive ) as per Tier tagging of the city

**Important Terms:-**

- 1) We would require the candidates to join us as Full Time employees.
- 2) Candidates will be on rolls of the company and apart from the industry based remuneration.
- 3) They will have all the employee benefits of Gratuity, Medical Insurance, Accidental insurance etc. being provided by the company
- 4) The emoluments have been so designed for this profile that more the content enrichment, they do, the more they earn for themselves, and also incentives on the kind of sales they do.

**Who can Apply - 2022, 2021, 2020 Batch Passing**

All Graduates, Post –Graduates (MBA, BBA, Bcom, Bsc, B.A, B Tech/B.E)

**Criteria: -** No Percentage Criteria.

When can the selected students join-

Students can join the company as soon as possible. Immediately, in a week or soo.

**NOTE-** Mandatory for the profile- Bike, Smart Phone/Tab

**Just Dial Corporate Overview**

Just dial's Mission: To provide fast, free, reliable and comprehensive information to our users and connect buyers to sellers.

**Corporate Information**

- The Company started offering local search services in 1996 under the Justdial brand and we believe that it is a leading player in a rapidly growing local search market in India.
- The official website [www.justdial.com](http://www.justdial.com) was launched in 2007.
- Our search service is available to users across multiple platforms, such as the Internet, mobile Internet, over the telephone (voice) and text (SMS).
- Justdial has 08888888888 as their operator assisted hotline number, across India, which is accessible 24 hours a day, 7 days a week with multi-lingual support.
- In fused find relevant providers of products and services quickly while helping businesses listed in our database to market their offerings.

Candidates are required to Register on below link

<https://forms.gle/Ad99Tmu3FYQ49ei37>

Last Date of Registration on above link is Tomorrow, 29 April 2022 before 10.00 AM.

**Candidates are required to bring:**

1. Two Resumes/CV & Two passport size colour photographs
2. Education mark sheets (all semester / year mark sheets) & certificates from 10th onwards
3. Proof of identity (Passport, Driving Licence, Voter's ID card or PAN card) & (College ID, if available)
4. Formals