

**Recruitment Drive - Micromatic Machine Tools Private Limited (ACE MICROMATIC GROUP)  
B.Tech (Mechanical)- 2022 Batch**

**IMPORTANT**

1. Register 27th May, 2022 (within 3 pm positively) on below mentioned link, if interested:-

**Registration Link:** <https://forms.gle/1Tqv8fkKbXq9UDUE8>

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**Company:** **Micromatic Machine Tools Pvt. Ltd.**

**About Company:** - Micromatic Machine Tools Private Limited (MMT) is the sole marketing company of the Ace Micromatic group which is the Largest Machine Tool Group in India.

- Largest Service Network for Machine Tools Industries
- 2500 Cr Turnover Group as on March 2019
- 40000+CNCTurning machines
- 15000+CNC Milling machines
- 5000+ Hydraulic & CNC Grinding machines
- 600+ Industry Trained employees dedicated for Sale and Service Support
- 40+ Years of Machine Tool Industry Experience
- Founded In August 1979 as Micromatic Sales Corporation (Partnership firm)
- Incorporated on 17 Nov 1987 under the Indian Companies Act 1956 in the name Micromatic Machine Tools Pvt. Ltd. as a Marketing and Service organization.
- ISO 9001:2015 certified company
- 55+ Locations enabled with e-CRM for quick service support to customers, with "Mean time to respond < 2 hrs" and "Mean time to Repair < 4 hrs"
- 8 Technology Centers located across India to support Customers with "Training & Application"
- 50000+ Customer requests Handled every year
- Global presence - China & Europe

**Recruitment Drive Dates:** Will be notified duly

**Position:** Assistant Engineer- Marketing (GET)  
A) Trainee Engineer 18 months from the Date of Joining  
B) Assistant Engineer 18-42 months from the Date of Joining  
C) Engineer beyond 42 months

**Job location:** Pune, Aurangabad, Faridabad, Gurgaon, Delhi, Chennai - Sriperumbudur, Rajkot, Hyderabad, Bangalore - Peenya.

**Salary & others:**

- FIRST YEAR Gross Monthly 35,502 A. Annual Fixed CTC 4,71,579 + B. Variable Pay Total 37,500
- FIRST YEAR Total CTC(A+B) 5,09,079
- SECOND YEAR Gross Monthly 36,823 A. Annual Fixed CTC 4,87,853 + B. Variable Pay Total 87,500
- SECOND YEAR Total CTC(A+B) 5,75,333
- THIRD YEAR Gross Monthly 38,211 A. Annual Fixed CTC 5,05,191 + B. Variable Pay Total 1,61,953
- THIRD YEAR Total CTC(A+B) 6,67,144
- CTC over 3 years jump Gross Monthly 1,10,536 A. Annual Fixed CTC 14,64,603 + B. Variable Pay Total 2,86,953
- CTC over 3 years jump TOTAL CTC (A+B) 17,51,556

**Eligibility:** B.E/B. Tech (Mechanical)

**Batch:** 2022 passing out batch.

**Cut Off Criteria:** 65% throughout academics

**Gender:** Male Preferred

**Recruitment/Selection Process:**

Step 01: Interested candidates have to apply online at the link.

Step 02: Preliminary Screening process - Online Test (Aptitude, Logical Reasoning, English language Test & Technical Test)

Step 03: Company Presentation & Q&A Session

Step 04: Group Interaction Round

Step 05: Technical & HR Interviews

**Roles & Responsibility**

- Attend training and develop relevant technical/commercial knowledge and soft skills to carry out direct marketing activities to meet sales volumes by numbers and values.
- Maintain customers and prospect database.
- Respond to and follow up sales enquiries & generate enquiries by making cold calls.
- Attend to customers' queries.
- Generate leads for products and services offered by Tech Centre.
- Follow up & collect receivables and commercial documents against invoices.
- Cover untapped area and customers for generation of new opportunities and orders.
- Assist in CSS data collection.
- Adherence to ISO & CRM process, co ordination with other functional departments

**Joining:** Completion of B.Tech & on producing of Final Certificates

Bond or Service Agreement: Not Applicable

The complete schedule, contact person etc will be informed in due time.