

**Virtual Joint Recruitment Drive - Air Control and Chemical Engineering Company Limited - B.E/B.Tech
(Mechanical/Electrical) -2022 Batch**

IMPORTANT

1. Interested students are advised to register up to 23rd March, 2022, on below mentioned link:-
Registration Link: <https://forms.gle/QgPggN6WpKt5K66S7>
2. Registration is compulsory to participate in campus drive.

Company: "Air Control and Chemical Engineering Company Limited"

About Company:

- Air Control & Chemical Engineering Company Limited(ACCEL) was incorporated in 1961 at P.O. Nandej, near Barejadi Railway Station District Ahmedabad 382435,Gujarat, India.
- ACCEL is a Public Limited Company and subsidiary of Industrial Engineering Corporation (IEC), Chennai based company and is the pioneer in HVACR(Heating, Ventilation, Air Conditioning and Refrigeration) field for over five decades. ACCEL is now a leading name in Air Conditioning and Refrigeration Compressors, Packaged Water Chillers, Industrial Fans & Blowers and Graded Castings. Highly reliable, fit and forget technology, quality product with value added design ensure long lasting and excellent performance
- ACCEL has separate manufacturing division under one roof i.e. Compressor Division, Fan and Fabrication Division, Foundry equipped with machine shop and allied facilities.
- ACCEL is enriched with world class technologies from the world leaders in the field of Air Conditioning & Refrigeration Equipments, Centrifugal Fans & Air Handling Equipments and Castings.

For further details, please refer to our website: www.accelindia.com

Recruitment Drive Dates: Will be informed shortly
Position: Department: Sales & Marketing

Job Profile & Responsibilities:

Engineering Sales:

- Sales of Cold Rooms / Industrial fans, blowers, packaged chilling plant, reciprocating compressor, refrigeration & Air Conditioning turnkey Projects.
- Territory Exploration : Introducing our brand and product in above areas in different segments.
- Off Shop Sales: trying to sell our products into new application.
- Project & Execution of project & services.
- Site management & Co-ordination: getting regular updates about the site and co-coordinating with the client to facilitate the ongoing or upcoming Engineering work.
- Activities of competitors in the Market.
- After Sales Service : Keeping contact with existing clients to get repetitive sales and elevate the brand positioning.

Designation: GET Engineering/project/sales/marketing

Department: Sales & Marketing

Skills/Expectations: Sound technical knowledge, Good communication skills, ready to relocate, ready to travel on a pan India basis, soft skills (line good manners, optimism, common sense, a sense of humour, empathy and the ability to collaborate and negotiate, adaptability, emotional intelligence, interpersonal skills)

Job location: Ahmedabad/Metro cities

CTC: INR 21,819/- (Including Accommodation & Fooding).

Training: 01 Year

Educational Qualification: B.E/B.Tech (Mechanical/Electrical) -2022 Batch

Cut Off Criteria: 60% and above in engineering.

Gender: Male/ Female

Recruitment/Selection Process:

Step 01: Candidate Registration & Pre-recruitment briefing to candidates

Step 02: Preliminary Online Screening process consisting of Aptitude + Logical Reasoning + Technical Test

Step 03: Communication Round Candidates shortlisted from Step 02 & 03, will have to attend the process.

Step 04: Pre-placement Talk & Q&A Session

Step 05: Technical Interview Rounds

Step 06: HR Interview Rounds

Bond or security details or service agreement: 10% SSD applicable for three years and 10% additional increment will be given after completing 3 years.

Joining: Tentatively from Jun/Jul'22 onwards.