

# NOTICE REGISTRATION LINK & CAMPUS + INTERNSHIP DETAIL

- 1) CLOSE CAMPUS DRIVE for BE/B.Tech and MBA- 2020 Batch students@ JARO GROUP and also
- 2) INTERNSHIP for BE/B.Tech (Prefinal year) and MBA (1st Year) - 2021 Batch students

## Important Instructions:

1. Please read full notice and then register on below given link. Registration is mandatory
2. Interested students should compulsory register by 05th Dec 2019 on below link to appear for the campus.

[https://docs.google.com/forms/d/1m2iWB5UshmhnGI6TG3ZiG9hHJW\\_7a3P5T8otrSniXz0/edit](https://docs.google.com/forms/d/1m2iWB5UshmhnGI6TG3ZiG9hHJW_7a3P5T8otrSniXz0/edit)

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**Company:** JARO GROUP (Jaro Education & Jaro Toppscholars)  
**Date:** 12/12/2019 (Tentative Date), Exact Date will be informed after last date of registration.  
**Time:** 09:30 A.M.  
**Venue:** MIT (Civil Auditorium), Ujjain

## 1. About the company Jaro Education:

Jaro Education is a leading Ed Tech company and pioneer in the executive education space catering to various B-Schools, Universities and premium Institutes nationally and internationally.

We are presently with 18 offices in India and a staff strength of over 1000+ employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually.

We are partnered with various Premium Institutions for promoting executive education include Indian Institute of Management (IIM's), National Stock Exchange (NSE), Welingkar Institute of Management, Mumbai and many more.

**Designation:** Trainee - Career Development Executive

**Eligibility criteria:** MBA - General/Marketing/International Business/Retail 2020 batch with graduation in management/arts/commerce mandatory

**Job Description:** (70% inside sales & 30% outdoor meetings)

- # Lead generation through cold calling & scheduling an appointment with the prospective leads
- # Meeting & counseling the prospects - that are mostly working executives & corporate professionals from various industries.
- # Achieving enrolment targets (End to End Sales)

**Compensation:** Upto 7.50 LPA

**Job Locations:** Mumbai, Pune, Bangalore, Hyderabad, Chennai, Noida & Gurgaon

We are also offering Internship to 2021 Batch students for the above profile with;  
Stipend – INR. 18,000 – 20,000 per month + Incentives Minimum 45 days' internship mandatory.

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## 2. About the company Jaro Toppscholars:

Jaro Toppscholars is India's leading Ed-tech company. With its content meticulously designed and developed under the supervision of excellent teachers, Toppscholars aims at providing personalized learning, easy to understand concepts, mock tests etc. for the smarter generation.

Jaro Toppscholars is powered by Jaro Education which is a leading organization in online education; having 18 offices in India and a staff strength of over 1000+ employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually.

**Designation:** Trainee – Career Development

**Eligibility criteria:** BE/BTech (Any Specialization) 2020 Batch and NO % CRITERIA

## Job Description:

- # Identify opportunities through Web interaction, Telecalling, marketing events & advertisements.
- # Validate and manage the leads generated through above mentioned activities.
- # Record and maintain the quality of leads and ensure progression of leads from identification to closure.
- # Maintain a quality pipeline by targeting the right set of audience and weekly

- closure by continuous follow-up.
- # Provide counselling to students and help them choosing the right learning Module .
- # Willing to travel within city limits & convince the customers (i.e. parents) to purchase Toppscholars learning app to improve their children's quality of education and academic result.
- # Ensure end-to-end delivery and sustain the given targets.

**Compensation:** Students would be hired as a Trainee for a period of 3 months and offered a salary of INR. 32000 (Fixed) + Incentives

### Google Docs

([https://docs.google.com/forms/d/1m2iWB5Ushmhnl6TG3ZiG9hHJW\\_7a3P5T8otrSniXz0/edit](https://docs.google.com/forms/d/1m2iWB5Ushmhnl6TG3ZiG9hHJW_7a3P5T8otrSniXz0/edit))

Jaro Education - Hiring for BDE with CTC upto 12.02 LPA, MIT, Ujjain (2020/2021)

We are hiring for both Jaro Education & Jaro Toppscholars - basis the student's education qual Based on their good performance (achieving or exceeding the target set for the first 3 months); with effect from 4th month they would be designated as a Career Development Executive and their salary would be revised as: Rs. 12,02,000/- per annum (Twelve Lacs Per Annum)

Job Location: PAN India – First 6 months in Mumbai, later the student would be transferred to their desired location across India (basis their choice).

We are also offering Internship to 2021 Batch Students for the above profile. Stipend – INR. 18,000 – 20,000 per month + Incentives Minimum 45 days internship mandatory.

Selection Process: G.D (Group Discussion) and P.I. (Personal Interview)

## Jaro Education - Hiring for BDE with CTC upto 12.02 LPA, MIT, Ujjain (2020/2021)

We are hiring for both Jaro Education & Jaro Toppscholars - basis the student's education qualification they would be eligible for either of the roles.

**Designation:** Trainee – Career Development

### Eligibility criteria for Jaro Education:

1. BCom/BBA/BBM/BA etc. i.e. any management/arts/commerce graduate 2020 Batch
2. MBA - General/Marketing/International Business/Retail 2020 batch with graduation in management/arts/commerce mandatory
3. M.Com.

### Eligibility criteria for Jaro Toppscholars:

1. BE/BTech/BCA/BSc (Any Specialization) 2020 Batch
2. MBA - General/Marketing/International Business/Retail 2020 batch with graduation in BE/BTech/BCA/BSc mandatory
3. MCA/MSc/MTech (Any Specialization) 2020 Batch.