

NOTICE

Campus Drive for BE 2018 Pass Out

IMPORTANT

1. **Please read full notice & if you are interested in the profile & you think you have good communication skill then only register**
 2. **Interested students** are advised to register through their Google account **up to 06 Sep 2017 by 10.00 A.M.** on below mentioned link;
<https://goo.gl/forms/9S4UU5oJ9CyUKMev2>
 3. Only Registered students will be allowed to participate in the campus drive.
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Company Name	ZYCUS (www.zycus.com)
Venue	Acropolis Institute of Technology, Mangliya, Indore
Date	07 Sep 2017 Reporting Time: 09:00 A.M.
Eligibility & Criteria	BE (MIT & MITM College)-2018 (All Branch) with 55% throughout i.e. from 10 th onwards till now
Selection Procedure	(a) Written Test (b) Group Discussions/ Business Communication test (c) PI (d) Management Round
Job Title	Management Trainee - Business Development
Location	Mumbai
CTC	3.5 LPA fixed + 1.75 LPA incentives = 5.25 LPA (an additional night allowance of 50k to be given to those who work in the night shift)

Job Description: Reaching out via Phone/Emails and presenting Zycus products in procurement space

- Remaining active in Social Media & connecting with targeted audience
- Blogging on Linked in forums and sharing domain knowledge with key contacts
- Participating in procurement related Web events
- Arranging specific Email Marketing Campaigns with Creative messaging
- Key Objective: Create a funnel of Business Opportunities for Sales to drive in a Specific Geography / Country

Skills Requirements: Excellent Networking and Socializing skills

- Great Research & Account Mapping Skills
- Good Business communication Skills Both Oral & Written
- Good Probing, Analytical and Presentation Skills.

Busses:	Ujjain- Freeganj Tower	07:00 A.M
	Dewas- Lalgate	08:00 A.M

About Company: - With more than 200 solution deployments among Global 1000 clients, we are a large - 600+ and growing - company with a physical presence in virtually every major region of

the globe. Recognized as a **LEADER** in the **Gartner MQ for three consecutive years (2013, 2014 and 2015)** in a market full of consolidations, we are the only company to stand out and emerge as the option to ERP players having a full suite of solutions for the procurement space. Check us out on www.zycus.com.

OFFICES: - Atlanta US, Chicago US, Princeton US, London UK, Melbourne Australia, Mumbai India

Note: Students must carry your College ID, Two Resumes with 02 photographs, all mark sheets and educational certificates.