

## REGISTRATION LINK & CAMPUS DETAIL NOTICE

### CLOSE CAMPUS DRIVE for BE/B.Tech- 2020 Batch and MBA-2020 students@ JARO GROUP

#### Important Instructions:

1. Please read full notice and then register on below given link. Registration is mandatory
2. Interested students should compulsory register by 01st August 2019 on below link to appear for the campus.

<https://docs.google.com/forms/d/e/1FAIpQLSfDcDLfnVek6noCvJiCB323t-D1TFKfeUw6gaQTwfD4YjOIQ/viewform?vc=0&c=0&w=1>

**Company:** JARO GROUP (Jaro Education & Jaro Toppscholars)

**Date:** 07/08/2019 **Time:** 09:30 A.M.

**Venue:** MIT (Civil Auditorium), Ujjain

#### 1. About the company Jaro Education:

Jaro Education is a leading Ed Tech company and pioneer in the executive education space catering to various B-Schools, Universities and premium Institutes nationally and internationally.

We are presently with 18 offices in India and a staff strength of over 1000+ employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually.

We are partnered with various Premium Institutions for promoting executive education include Indian Institute of Management (IIM's), National Stock Exchange (NSE), Welingkar Institute of Management, Mumbai and many more.

**Designation:** Trainee - Career Development Executive

**Eligibility criteria:** MBA - General/Marketing/International Business/Retail 2020 batch with graduation in management/arts/commerce mandatory

**Job Description:** (70% inside sales & 30% outdoor meetings)

# Lead generation through cold calling & scheduling an appointment with the prospective leads

# Meeting & counseling the prospects - that are mostly working executives & corporate professionals from various industries.

# achieving enrolment targets (End to End Sales)

**Compensation:** Upto 7.50 LPA

**Job Locations:** Mumbai, Pune, Bangalore, Hyderabad, Chennai, Noida & Gurgaon

We are also offering Internship for the above profile with;

Stipend – INR. 18,000 – 20,000 per month + Incentives Minimum 45 days' internship mandatory.

#### 2. About the company Jaro Toppscholars:

Jaro Toppscholars is India's leading Ed-tech company. With its content meticulously designed and developed under the supervision of excellent teachers, Toppscholars aims at providing personalized learning, easy to understand concepts, mock tests etc. for the smarter generation.

Jaro Toppscholars is powered by Jaro Education which is a leading organization in online education; having 18 offices in India and a staff strength of over 1000+ employees. We have enrolled over 1.5 lakh working professionals. The group turnover is 58 crores with a profit of 17 crores annually.

**Designation:** Trainee – Career Development

**Eligibility criteria:** BE/BTech (Any Specialization) 2020 Batch and NO % CRITERIA

**Job Description:**

- # Identify opportunities through Web interaction, Telecalling, marketing events & advertisements.
- # Validate and manage the leads generated through above mentioned activities.
- # Record and maintain the quality of leads and ensure progression of leads from identification to closure.
- # Maintain a quality pipeline by targeting the right set of audience and weekly closure by continuous follow-up.
- # Provide counseling to students and help them choosing the right learning module.
- # Willing to travel within city limits & convince the customers (i.e. parents) to purchase Top scholars learning app to improve their children's quality of education and academic result.
- # Ensure end-to-end delivery and sustain the given targets.

**Compensation:** Students would be hired as a Trainee for a period of 3 months and offered a salary of INR. 40000 (Fixed) + Incentives

**Jaro Education - Hiring for BDE with CTC upto 12.02 LPA- MIT, Ujjain**

We are hiring for both Jaro Education & Jaro Toppscholars - basis the student's education qualification Based on their good performance (achieving or exceeding the target set for the first 3 months); with effect from 4th month they would be designated as a Career Development Executive and their salary would be revised as: Rs.12,02,000/- per annum (Twelve Lacs Per Annum)

**Job Location:** PAN India – First 6 months in Mumbai, later the student would be transferred to their desired location across India (basis their choice).

We are also offering Internship for the above profile. Stipend – INR. 18,000 – 20,000 per month + Incentives Minimum 45 days internship mandatory.

**Selection Process:** G.D (Group Discussion) and P.I. (Personal Interview)

**The candidates must carry:**

- # College ID card
- # Government valid photo ID card (Pan Card, Aadhar Card, Driving License, etc)
- # 02 copy of their Latest Resume
- # Attested photocopies of 10th mark sheet, 12th or Diploma mark sheets (All semesters), and BE (all semesters) mark sheets.
- # 02 passport size photographs