

Registration Link and Campus Drive Details for full time position

JARO EDUCATION

for 2021 Passing out Batch B.Tech/BE (All Branches) and MBA

Dear Students, We are pleased to inform you that Jaro Education is all set to conduct the recruitment process virtually.

Please find attached (below-PDF) the Revised Job Description and other details.

This year Jaro will be conducting each and every round virtually.

The process for the same goes below:

Step 1: PFB the registration link for all the students who are interested in the Job Profile.

Link:

<https://docs.google.com/forms/d/e/1FAIpQLSeIGYysBzHDhuvi3VRF8XbAiVhJn6WBULjAtYShF3sl1AQVw/viewform?vc=0&c=0&w=1&flr=0>

Last date of registration is 5th September 2020, EOD. Kindly go through job description before applying

Step 2: Basis the registrations received a common date for the process will be decided, tentative date/week to conduct the process is September Last Week.

Exact date will be shared after last date of registration.

The Process for Campus would be as follows:

1. Pre Placement Talk (PPT)
2. Group Discussion (GD)
3. Personal Interview (PI)

Company Brief:

JARO Education is one of the leading service platforms, catering to the needs of working professionals by offering them varied choices in management programs for pursuing the course online. With various academic achievements and accolades, Jaro is known for providing students with one of the most Innovative & Successful Online MBA programs in India. Within **10 years** we have enrolled more than **1,50,000** working professionals for Online MBA program.

Jaro Education is a leading Ed-Tech company and pioneer in the executive education space catering to various B-Schools, Universities, and premium Institutes nationally and internationally, having deep corporate connections.

“Jaro is awarded with Best Employer for Career Development and Leadership Grooming”

By Employer Branding Awards (EBA) in February 2016.

We have received prestigious National Level awards for our exceptional contribution in education industry.

Website: www.jaroeducation.com

Academic Partners:

- IIM, Ahmedabad
- IIM, Trichy
- ITM, Ghaziabad
- Dayanand sagar University, Bangalore
- Alliance University, Bangalore
- Bharati Vidyapeeth Deemed University, Pune
- Guru Nanak Institute of Management Studies, Mumbai
- Welingkar Institute of Management
- iFEEL, Lonavala (Full time B-school)

Designation: Career Development Executive/Officer-

Job Description: (70% inside sales & 30% outdoor meetings)

- Achieving enrolment targets (End to End sales).
- Lead generation through cold calling.
- Identifying suspects and prospects.
- Meeting & Counselling prospective students (mostly working executives in various industries).

Work days – Monday – Saturday (Sundays fixed off)

Remuneration details for a fulltime post graduate:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 st Month	4 th Month onwards	1 st Month	4 th Month onwards
Target				
Fixed Component	Rs.30,000	Rs.50,000	Rs.30,000	Rs.40,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.15,000	Rs.15,000	Rs.15,000	Rs.15,000
Performance cum Continuity Bonus	Rs.2,500	Rs.2,500	Rs.2,500	Rs.2,500
Total amount per month	Rs.50,500	Rs.70,500	Rs.50,500	Rs.60,500
Components				
(in Rs. Per annum)	Rs.6,06,000	Rs.8,46,000	Rs.6,06,000	Rs.7,46,000

Remuneration details for a graduate:

Location	Mumbai, Bangalore, Noida, Gurgaon & Pune		Hyderabad & Chennai	
	1 st Month	4 th Month onwards	1 st Month	4 th Month onwards
Target				
Fixed Component	Rs.25,000	Rs.40,000	Rs.25,000	Rs.35,000
Daily Travel Reimbursements*	Rs.3,000	Rs.3,000	Rs.3,000	Rs.3,000
Monthly Incentive*	Rs.10,000	Rs.10,000	Rs.10,000	Rs.10,000
Performance cum Continuity Bonus	Rs.2,000	Rs.2,000	Rs.2,000	Rs.2,000
Total amount per month	Rs.40,000	Rs.55,000	Rs.40,000	Rs.50,000
Components				
(in Rs. Per annum)	Rs.4,80,000	Rs.6,60,000	Rs.4,80,000	Rs.6,00,000